



Eric Johnson

Senior Associate
Corporate and M&A

Primary practice
Corporate and M&A

About Eric Johnson

Eric Johnson is an experienced US-qualified senior associate based in our Hanoi office.

Eric specialises in international corporate transactions, with an emphasis on private equity, including M&A, joint ventures, fund formation and co-investments. Eric also has significant experience advising multinationals on equitisations (privatisations) of state-owned enterprises in Vietnam.

Prior to joining the Freshfields Vietnam team, Eric practised law in New York and Hong Kong at top international law firms.

Eric obtained a B.A. in Political Philosophy and English, magna cum laude, from New York University in 2006 and a J.D., magna cum laude, from Cornell Law School in 2011.

In 2019, Eric was elected to the board of governors of the American Chamber of Commerce in Hanoi.

Recent work

- A private equity fund on a major acquisition in the real estate / hospitality sector in Vietnam.
- A private equity fund on the pre-IPO investments in two Vietnamese commercial banks.
- A private equity fund on the sale of an international school in Vietnam.
- HSBC on the full exit of its strategic investment in Techcombank.
- Stada on its block acquisition of shares in the Vietnamese pharmaceutical company, Pymepharco, taking it to a controlling 72 percent interest.
- A multi-national energy firm on the bid to acquire a strategic stake in PV Oil, the second largest petroleum distributor in Vietnam, from the Vietnam government.
- A multinational brewer on the US\$5 billion bid for acquisition of Saigon Beer-Alcohol-Beverage Corporation, the largest brewer in Vietnam.

Qualifications

Education

- Cornell Law School, JD (*magna cum laude*)
- New York University, BA. (*magna cum laude*)

Professional qualifications

- Admitted to practice in the State of New York
- Registered as a foreign legal practitioner with the Vietnamese Ministry of Justice

Membership

- Member of the Board of Governors of the American Chamber of Commerce in Hanoi

Contact Eric

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